

To,
Department of Corporate Relations,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

Dated: May 28, 2022

Ref: (MONEYBOXX | 538446] INE296001012)

Subject: Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in terms of other applicable laws, if any, please find the Press Release for the quarter and year ended March 31, 2022.

This is for your information and records.

This will also be hosted on Company's website at www.moneyboxxfinance.com

Thanking you,

Yours faithfully

For **Moneyboxx Finance Limited**

(Bhanu Priya)
Company Secretary & Compliance Officer
M.no- A36312

PRESS RELEASE

Moneyboxx Finance Limited - Financial Results for Q4 and FY22 ending 31st Mar 2022

- ▶ Robust disbursements growth and rising branch productivity driving strong AUM growth
- ▶ Asset quality remains strong and resilient amidst the pandemic
- ▶ Stronger capital position after Equity raise in Q3 FY22; expected to raise INR 22 crore in May 2022

New Delhi, May 27, 2022

A meeting of the Board of Directors of Moneyboxx Finance Limited (Moneyboxx) today considered and approved the audited results for the quarter and year ended 31st March 2022.

Results at a glance:	Q4 FY22	Q3 FY22	Q4 FY21	% YOY	% QOQ	FY22	FY21	% YOY
Branches	30	23	22	36.4%	30.4%	30	22	36.4%
Key Financial in INR crore:								
Gross Disbursements	46.87	33.15	25.07	86.9%	41.4%	112.34	55.44	102.6%
Loan Book (AUM)	119.05	91.36	61.88	92.4%	30.3%	119.05	61.88	92.4%
Total Income	7.62	6.15	3.85	97.9%	23.9%	23.31	11.00	112.0%
Profit (Loss) after taxes	-0.42	-0.88	-0.51			-3.72	-2.97	

Performance Highlights of Q4 FY22 and FY22 ending 31st March 2022

- ▶ **Business rebounded strongly from Q2 FY22 and branches reported higher productivity:** Company added 8 branches during the year and disbursement growth rebounded strongly from Q2 FY22 onward after very low disbursements in Q1 FY22 due to COVID19 second wave. Company posted record disbursements of INR 46.87 crores in Q4 FY22, growing at 86.9% compared to Q4 FY21 and registering a sequential growth of 41.4% over Q3 FY22. Focus on borrowers in essential sectors (livestock, kirana, other essentials) has helped Moneyboxx build a robust loan book with low NPAs and maintain very high collection efficiency even during pandemic. **Disbursements in FY22 grew by 102.6% to INR 112.34 crores compared to INR 55.44 crores in FY21**
- ▶ **Supported by strong disbursement growth and improving branch productivity, AUM grew by 92.4% to INR 119.05 crores** as on March 31, 2022, in comparison to INR 61.88 crores as on March 31, 2021. Loan Book grew by 30.3% as on March 31, 2022, compared to Dec 31, 2021, benefiting from the strong disbursements in Q4 FY22
- ▶ **Total Income grew strongly by 112% to INR 23.31 crores in FY22** compared to INR 11.0 crores in FY21, in line with strong growth in business and AUM. Total Income at INR 7.62 crores in Q4 FY22 grew by 97.9% compared to Q4 FY21 and 23.9% compared to Q3 FY22
- ▶ Company reported Net Loss of INR 3.72 crore in FY22 compared to a Net Loss of INR 2.97 crore in FY21 as company expanded its operations to 30 branches by adding 8 branches in FY22. The losses are attributed to build-out stage costs in the initial years of operations and effect of pandemic. Losses would have been negligible in FY21 and FY22 without COVID. **The Company has strong branch unit-economics and is targeting to be profitable in FY23 driven by growing scale and AUM, improving branch productivity, and expected decline in cost of borrowings**

Key Ratios	31-Mar-21	31-Mar-22
Strong Capital Adequacy:		
Tier-I Capital (% of Loan Assets)	37.66%	25.95%
Tier-II Capital (% of Loan Assets)	0.38%	4.64%
Total Capital (% of Loan Assets)	38.05%	30.59%
Leverage (TOL / Owned Funds)	2.10	3.43
Robust Asset Quality:		
Gross NPA	0.21%	0.62%
Net NPA	0.11%	0.31%
ECL Provisions (% of Loan Assets)	0.49%	0.57%
Loan write-offs as % of Avg. AUM	0.25%	1.07%
Credit costs (Loan write-offs & Changes in ECL provisions as % of Avg. AUM)	0.25%	1.48%

- ▶ **Robust asset quality:** Moneyboxx has exceptional asset quality with very low NPAs and write-offs owing to its **focus on essential sectors and robust underwriting practices**. Despite a severe second COVID wave, asset quality remains resilient with Gross NPA of 0.62% and Net NPA of 0.31% as on 31st March 2022. Loan write-offs remained contained at 1.07% of average AUM in FY22 (INR 96.45 Lacs) compared to 0.25% in FY21 (INR 11.24 Lacs) despite extraordinary circumstances created by pandemic. Credit costs including write-offs and changes in ECL provisions was 1.48% of average AUM in FY22 (INR 133.6 Lakhs) compared to 0.25% in FY21 (INR 11.24 Lacs)
- ▶ **Strong Capital Adequacy:** Moneyboxx strengthened its capital base by raising INR 14.42 crores Tier-I Equity Capital from non-promoter investors in Q3 FY22 and Tier-II Capital of INR 6.61 crores in H1 FY22 through issue of subordinated debt. **Company further expects to raise INR 22 crore of Equity Capital in May 2022**. The Company is strongly capitalized with Total Capital as % of Loan Assets at 30.59% (Tier-I Capital 25.95%) as of 31.03.2022 and Leverage ratio (TOL/Owned Funds) remains comfortable at 3.43 times as of 31.03.2022
- ▶ **Continuous validation by lenders including banks and global impact fund:** With addition of 4 new lenders (DCB Bank, Klay Finvest, Vivriti Capital and Western Capital) in FY22, lender count increased to 18 as on Mar'22 and it further added IDFC First Bank as lender in Apr 2022. Continued support from the existing lenders and addition of new lenders demonstrates the confidence of the lenders in Company's credit processes, asset quality, collection efficiency and the management team. The Company raised secured debt of INR 92.31 crores in FY22 (Term loans of INR 76.50 crores and PTC securities of INR 15.81 crores).

Commenting on the results, Deepak Aggarwal (Co-CEO & CFO) said, "We have a robust business model which remains resilient despite pandemic with very low NPAs owing to our focus on essential sectors, robust underwriting practices, collection efficiency and strong technology backbone with entirely digital processes. **We see strong growth opportunities given huge unmet credit gap for micro enterprises in INR 1-7 Lac loan segment in Tier-III and below areas and we have a scalable business model with proven underwriting, strong unit economics and agile technology platform**. Rising scale of operations, improving productivity, and expected decline in borrowing costs would improve profitability going forward. **Moneyboxx is committed to change the way impact investing is looked at and bring significant positive change in lives of borrowers.**"



Registered Office: 523-A, Somdutt Chamber-II, 9, Bhikaji Cama Place, New Delhi, Delhi, 110066

About Moneyboxx Finance Limited

Moneyboxx Finance Limited is a BSE-listed, Non-Deposit taking, Non-Systemically Important, Non-Banking Financial Company (NBFC-ND-NSI) registered with the Reserve Bank of India (RBI). It caters to unmet credit needs of micro and small enterprises in Tier-III and below areas. With 30 branches spread across five states (Rajasthan, Madhya Pradesh, Haryana, Punjab, and Uttar Pradesh), it caters to credit needs of micro entrepreneurs in important and essential segments (livestock, kirana, retail traders, micro- manufacturers) by extending unsecured business loans ranging from INR 50,000 to 3,00,000 with tenure ranging from 12-30 months.

Disclaimer:-

This document may contain certain forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. The Company does not undertake to revise any forward- looking statement that may be made from time to time by or on behalf of the Company.